



Tribune-Star/Bob Poynter

Fill 'er up

Frank Lloyd, a mechanic with H&D Aviation, checks out a customer's airplane engines during

a refueling stop at Hulman Regional Airport, which is becoming a major port.

H&D at forefront of growth

Few people here are aware of H&D Aviation but it's known throughout the United States by corporate airplane pilots.

More executives than ever before are stopping in Terre Haute instead of Indianapolis to refuel their airplanes, which range in price from \$700,000 to \$13 million.

Jim Mills, president of H&D Aviation and Turbines Inc., Hulman Regional Airport, said the answer is simple:

"We can handle our customers much faster than Indianapolis. For instance, it takes approximately an hour or more at Indy while we can get them in and out of here in 15 or 20 minutes.

"That's important for much of our clientele. I see no reason why H&D Aviation cannot become a major refueling center. We have a 10,000-foot runway. Hulman Field is easy to get in and out of."

Mills sees good things for the future.

"Yep, we're right on the edge of the big one," he predicts. "It will come this fall or next. There are many indications. In our business

you can tell the way people are paying their bills.

"There's more corporate traveling. Good things will happen in the next two years for sure."

Mills took over H&D Aviation two months ago and has doubled its gas sales in just the last month.

Art Sauer, general manager, and Mills are big on efficiency and courtesy.

"We are the first people our flying customers meet when they arrive in Terre Haute. We want to make a good impression not only for our business but Terre Haute and the Wabash Valley."

"We are in a high-technology and high-dollars business," Sauer said. "Airplanes have exotic metals that must withstand a lot of heat."

Sauer and Mills recently drove to southern Texas to pick up part of an airplane wing.

"It's an 18-hour drive there," said Sauer. "You can't have something like that delivered. The damage risk is too high."

Mills, in the Air Force before entering business here, knows people in just about every major air-

port in the nation.

"We have a fine airport here but most people don't know it exists. Our runway can handle any type of plane.

"When an executive flies from New York to Phoenix, Houston or Los Angeles, he wants things to operate smoothly. They will stop here and get anywhere from \$600 to \$3,000 in gas.

Mills, a native of Marshall, Ill., has a payroll of \$20,000 every two weeks from H&D.

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Community Affairs File

H H Gregg



Tribune-Star/Jim Avelis

Ready: The newest addition to the Honey Creek Square complex will open its doors Friday.

Gregg expansion bears fruit Friday

Business + Industry (W)
H.H. Gregg will open its super store at 390 Johnson Ave. at 10 a.m. Friday, about 7½ months after the Indianapolis-based electronics and appliance store first came to Terre Haute and three months after it broke ground.

Vice President Ken Beckley said the store will open with about 36 employees, more than double the 15 workers it had when it first opened in its temporary site at 2026 S. Third St. on May 1.

With the super store, Gregg increases its

space in Terre Haute from about 14,900 square feet to 25,000 square feet, making it the largest store of its kind in the Terre Haute area.

A movie club and a Gregg-owned and -operated service department will be added to the concern's Terre Haute operations with the opening of the new store.

"Any given store will have on hand about 1,500 movies," Beckley said. Company-wide, more than 15,000 movies are available and, "If a store doesn't have a movie on hand, it can get

it from another store."

Beckley said the new store, at the southwest corner of Honey Creek Square in the area known as Honey Creek South, will devote 15,000 square feet to a showroom. The remaining 10,000 square feet will contain the warehouse, offices, movie club and a Gregg-owned and -operated service department.

Hours are 10 a.m. until 9 p.m. Monday through Saturday and noon to 6 p.m. Sunday.

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Community Affairs File

Hahn

August 5
Hahn Shoes

IN A CLASS OF ITS OWN

SP JAN 3 1976 Community Affairs File

Hahn Shoes

By Alisa Comin

Business (T.H.)

Step lively. . . Keep on truckin'. . . Foot loose and fancy free. If the shoe fits. . . it probably came from Hahn Shoes at 21-23 Meadows Center.

With a history dating back to 1893, Hahn Shoes has evolved through proprietorships, partnerships and even a corporation. But it has always been a family owned business and is one of the oldest home owned operations of Terre Haute.

Newly fronted this summer by wooden grill work, Hahn's has a different look. Soft stepping carpet with sleek wood Captain's chairs adorn the shop. For the young at heart, Hahn's has an original 1943 colorfully painted merry-go-round horse from Coney Island.

Presenting shoes for all, Hahn's carries six lines of ladies shoes including Selbey and Vitality. E.T. Wright leads the four quality men's lines while Jumping Jacks and Childlife are part of the three children's lines.

Being the first in Terre Haute to sell orthopedic shoes, they still continue to be a very important part of Hahn's service.

"There's a lot more finesse in fitting shoes than almost any other part of clothing," said Rod Hahn, owner. "We train our personnel to fit, and to make judgements. It takes a good year to really know what you are doing and to have confidence in your judgements."

Jewelry, handbags, ladies hosiery and mens socks are also a part of their store. With trips to Chicago and In-

dianapolis by June Ann Hahn for the latest styles in jewelry, Hahn's presents the Calico Rooster featuring Hobe jewelry. (By the way, the German word for rooster is hahn.) Handbags by Aigner and Margolin, JSI socks for men and Today's Girl hosiery for women are just a few name brands that can be found at Hahn's.

"The very best reason to shop at Hahn's Shoes is our people are well trained to fit shoes the best in town. They are not on commission so they aren't going to sell a customer something they don't believe in."

Hahn Shoes truly is in a class of its own.



Photo by Bob Godfrey

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Community Affairs File

Shelton Hannig Inc.

Hannig welcomes new owner to firm he began

Business + Industry (WV)

By Cheryl Bickel
Tribune-Star Staff Reporter

When Shelton Hannig saw 60 candles on his birthday cake, he knew he had to do something about it. And soon.

Tuesday, he'll walk into the business he began in 1960 and find someone else behind the president's desk. And that will make the former president very happy.

Hannig, now 64, officially hands over to Bill Biddle the presidency of Shelton Hannig Inc. and Construction Consultants Inc. on the first day of the corporation's 1988 fiscal year. Hannig will continue working and will hold the title of chairman of the board for the corporation housed at 815 Swan St.

"Immortality is difficult to maintain," Hannig said, grinning. "I had to make a decision, because I was getting into my 60s, whether I wanted to perpetuate the company or retire."

Hannig, obviously, decided to keep his architectural consulting company in operation. But the decision hinged upon finding the right man for the job, he said. Hannig and Biddle had met only once about nine years ago, but mutual business connections kept each aware of the other.

"Basically, we had an excellent consultant firm that wanted an owner. And I wanted to be an owner," Biddle said. "I wanted my own company."

Biddle, 41, had worked for Ketelhut Construction Inc. of Lafayette since 1968, working his way up from project engineer to general contractor. Before that, he worked for two years as an assistant engineer for Indiana Department of Highways.



SHELTON HANNIG
Retiring logical at 64

He attended Indiana State University, but left without a degree. He worked his way through a huge staff of architects with degrees.

"You have to work harder when you're one step behind," he said. "I put a great deal of value on managerial ability based on experience [rather than] theory."

Biddle began working for Hannig in January as executive vice president and chief of construction operations. The company's annual gross business volume has varied from \$5 to \$15 million since its inception. The company has about 20 people full-time and fills 50 to 200 union construction jobs during construction projects.

Hannig has designed buildings across Indiana and Illinois and local projects including the Vigo County Public Library, Indiana State University buildings, and the



BILL BIDDLE
Work outweighed degree

new International Business Machines Corp. building at Seventh Street and Wabash Avenue.

Hannig is not ready to trade in his days at the drawing board just yet, and he says he won't mind trading his top spot to a younger man.

"Basically, it's just logical planning when you're in your 60s," he said.

Neither Biddle nor Hannig would disclose the purchase price of the company, which will be made over several years. Basic operations will remain, Biddle said.

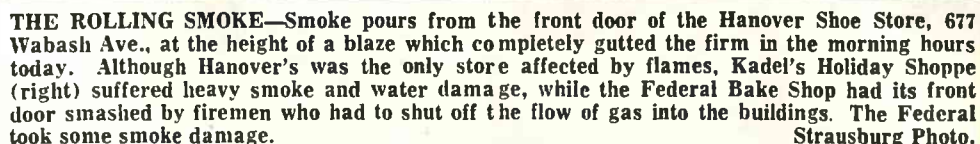
Hannig Construction Inc. is to replace Shelton Hannig Inc. as the corporate tag, but the consulting company name will remain the same, Biddle said, adding that he would not consider dropping the founder's name completely.

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HANOVER SHOES



Community Affairs File

VIGO COUNTY PUBLIC LIBRARY
TERRE HAUTE, INDIANA

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He said the fire then swept toward the front of the one- and three-story structure, with the roof of one-story rear section of the building collapsing at the height of the blaze.

Only the street-level story of the front part of the building suffered fire damage, as the Terre Haute Draft Project, which is on the second floor, took heavy smoke and water damage.

Although a full investigation of the blaze has yet to be undertaken, Terrell said his depart-

HAZLEDINE FIRM IS 55 YEARS OLD

Business & Industry (WV)

Local Machine Shop, Founded
in 1887, Offers Vicinity
Many Services.

TRIB. 12-18-1942



KENNETH E. HAZLEDINE.

The E. T. Hazledine Company at 231 South First Street, one of the most outstanding enterprises in Terre Haute, was 55 years old last month.

This combination blacksmithing, welding and machine shop concern has been one of the city's most interesting and successful organizations ever since it first was founded in 1887 by Edward T. Hazledine and named the Hazledine Machine and Architectural Iron Works. The firm's founder came to Terre Haute at the age of 20 from Coalbrookdale, England, and after he had been employed for awhile as foreman in an iron works organized his own machine and blacksmith shop. Mr. Hazledine was known as a master craftsman in hand wrought iron.

The founder's son, Kenneth B. Hazledine, who has served as president of the corporation since Mr. Hazledine's death, has continued his father's interest in ornamental and architectural wrought iron. Young Mr. Hazledine is a graduate in architecture of the University of Florida, and has been associated with the company for the past seven years.

The Hazledine Company includes blacksmith and welding departments and a general machine shop, and its work is largely of a repair nature, which accounts for the great volume of business it is doing at the present time when new parts for machinery are virtually impossible to obtain. Mr. Hazledine reported last week that the firm has been receiving much work from the war production plants in this vicinity and indicated that despite the shortage of critical iron and steel materials the machine shop has a considerably large stock of alloy steel and common steel. (If it is possible, however, to use a scrap piece on a repair job, President Hazledine said the machine shop

will do it, thereby conserving new materials.

Many Pieces of Equipment.

Equipment in the Hazledine shop includes five lathes, ranging from sixteen to forty-six inches; a planer, two shapers and three drill presses. In the welding department are three electric welding machines, two of them stationary and one portable. The major portion of the blacksmithing carried on, it was reported, is on farm implements.

One of the newest pieces of equipment installed at Hazledine is an oxy-acetylene steel-cutting machine which has been placed upon a specially constructed table for straight line cutting. Mr. Hazledine said that this will reclaim steel dyes up to ten inches in thickness by burning off the unused portion.

Floor space at the Hazledine shop totals 8,700 square feet, said to be one of the greatest areas for machine shop work in this vicinity. Kenneth Hazledine, of course, has complete charge of the company and Herbert Roetker, associated with the firm for thirty years, is secretary-treasurer.

Community Affairs File

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VIGO COUNTY PUBLIC LIBRARY

TERRE HAUTE, INDIANA

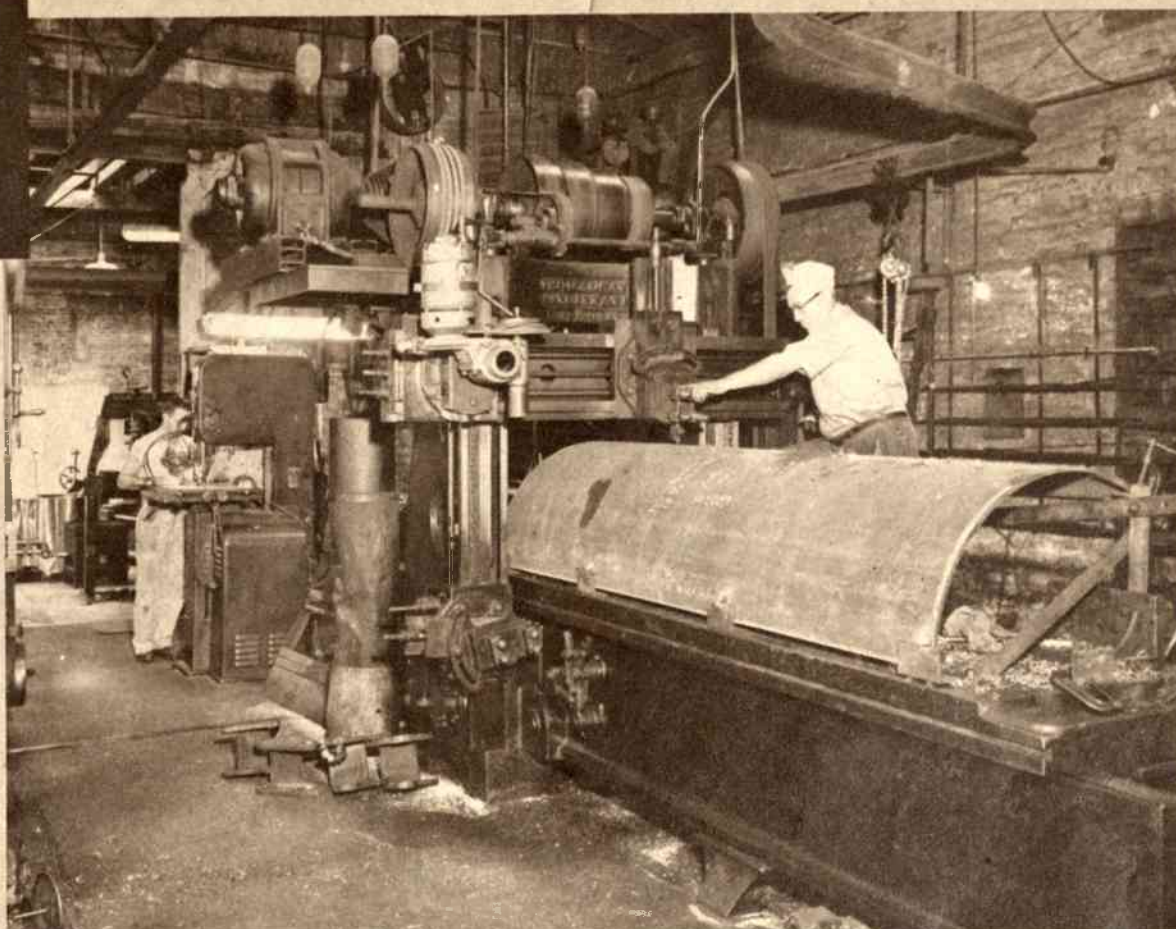
HAZLEDINE Co.

TERRE HAUTE INDUSTRY ON PARADE WITH E. T. HAZLEDINE COMPANY

Photos by Martin



E. T. HAZLEDINE COMPANY PLANT building at First and Poplar streets showing fleet of trucks used in outside welding and structural fabrication work including installation of chain link fencing.



PLANING A REPLACEMENT SHELL for the Public Service Company, Forrest Pound operates the big Cincinnati planer in the right foreground. On the left, John Phillips is shown at the Doall saw cutting a die part.

The E. T. Hazledine Company, now celebrating its 75th anniversary, has been "Keeping the Wheels of Industry Turning Since 1887" as noted on the motto displayed with the company name on the front of the plant building at First and Poplar streets.

Ken Hazledine, son of the founder, manages the business which offers custom repair of industrial machinery and structural fabrication to industry and the design and manufacture of ornamental iron work for individual consumers.

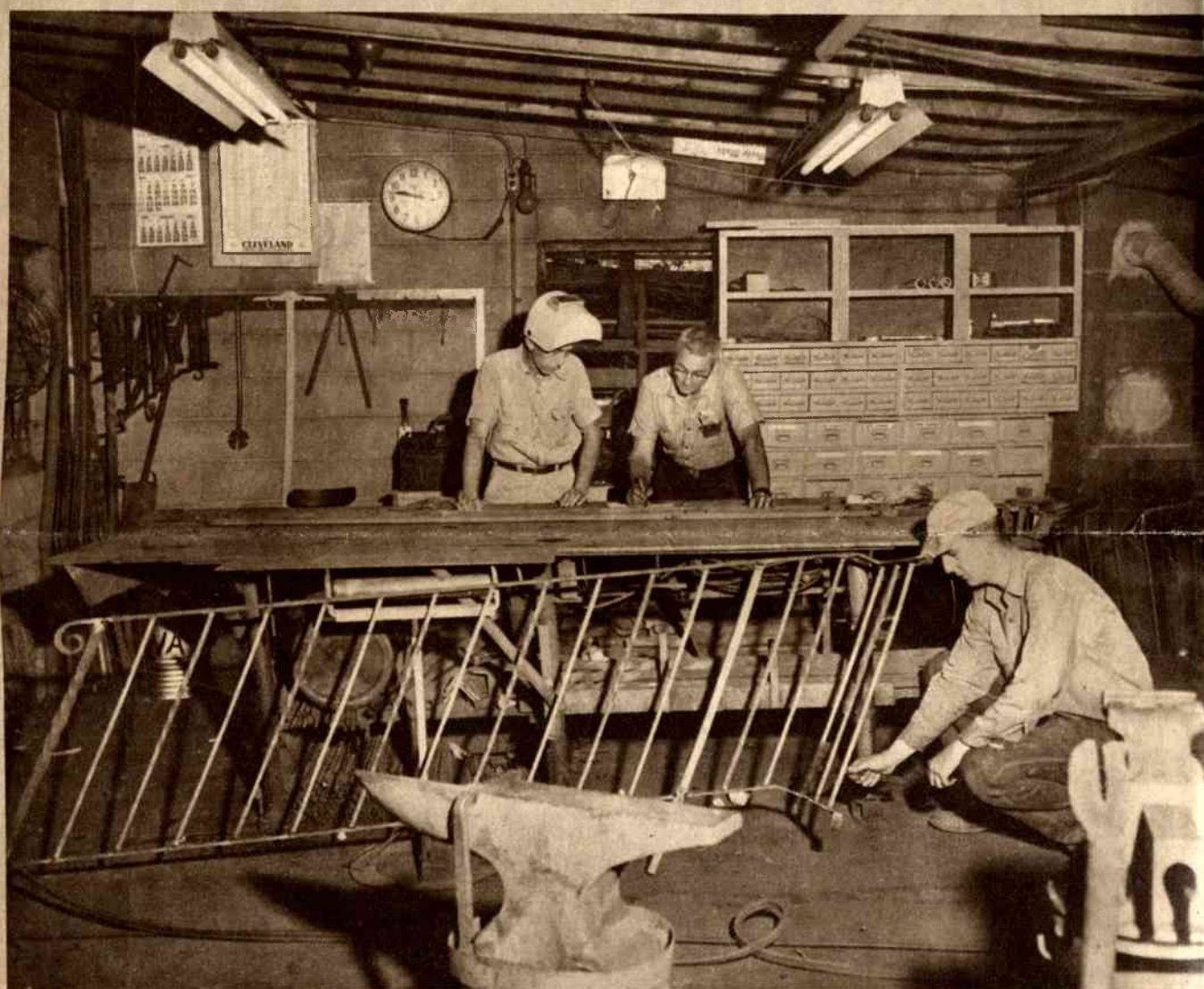
The third generation entered the family business in 1960 when Jack Thornton joined the company. He is sales manager. Another grandson of the founder, also named Edward T. Hazledine, works during the summer between terms at Purdue University.

The company employs 30 people and in all outside erection of structural members and fencing, the building trades are used.

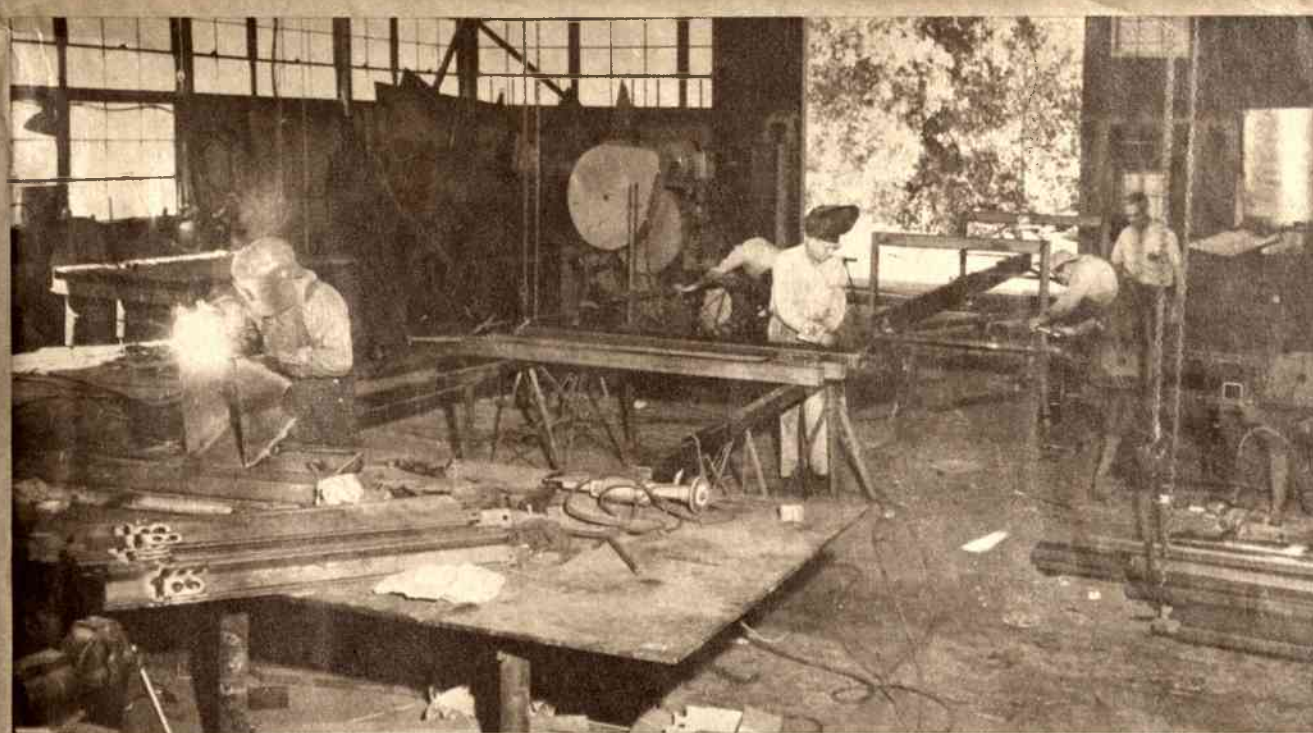
Included in the services offered to industry are the installation of chain link fencing, contract machine tool work, custom welding and fabrication for mines, quarries, trucks and contractors and a unique metal spraying process. In metal spraying a "gun" melts a hard metal wire with acetylene flame and blasts the liquified metal on the work with compressed air. This process permits the hard surface build up of worn areas on shafts and other work without the danger of warping. E. T. Hazledine Co. is reported have had the only commercial metal spraying unit in the Wabash Valley for the last 15 years.

NEXT WEEK—Thomson Symon Co.

THE
TERRE HAUTE
TRIBUNE-STAR
September 2, 1962.
TERRE HAUTE,
INDIANA



WESLEY GEHEB AND KEN HAZLEDINE design and layout new ornamental iron work while Jack Jones cleans the weld on a section of iron railing.



THE WELDING SHOP—The welder in the foreground is completing a body repair for a stoker while others fabricate a structure to be used at Commercial Solvents.



KEN HAZLEDINE AND SON ED inspect a completed fencing job at the new Great Scot supermarket while the stretchers are being removed.



ALUMINUM HAULAGE TRAILER REPAIRS—Welder Tom Scott (in foreground) checks a repair point while Leonard Morley (in trailer) and Dick Graham (on ladder) prepare to heliarc weld a crack in the trailer body under the supervision of Welding Foreman Larry Price, who has been with the company for 25 years.

T. H. Industries

E. T. ~~Hazledine~~ Co.
Hazeldine

T. H. Star

2-22-69

E. T. Hazeldine Co. Begins 82nd Year In Business

E. T. Hazeldine Company, 231 South First Street, is one of the oldest firms in this area. It originally started as a forge shop in 1887. Kenneth Hazeldine, president of the company, feels that excellent repair service has been the key to success.

Throughout the 82 years in business, the firm has had the knowledge and insight into maintenance requirements. It has kept major and minor industries running.

Hazeldine said, "The tough jobs are routine. If our machines won't handle specific jobs or work has to be done in the customer's plant, fixtures or machines are then devised, by our skilled men, to do the job.

"A large store of special attachments and fixtures has been accumulated over the past 81 years of serving industry. This equipment, our special knowledge and experience has been utilized many times to keep the wheels rolling when costly replacements might take months to be delivered.

Hazeldine continued, "The machine repair department supervised by Bob Bell, and the welding department under the supervision of Larry Price, are constantly being upgraded to keep these departments most modern and efficient.

"The key, however, to successful industry maintenance, is still the personal skill of our personnel. At Hazeldine's we

have always maintained a happy crew. We believe our company is large enough to be competent and small enough to care about your work.

The need for diversification, a steadier work load and a desire for healthy expansion has led to development into fields of special machines, structural fabricating and furnishing of miscellaneous metal items to contractors.

"Our new facility, Hazeldine said, which will be constructed at 25th and Fort Harrison Road, will have 25,000 square feet and we will be equipped and able to handle repair on any size vehicle or fabrication of any size structural shape. Our new building will house the three main branches of our business, machine repair, development of fabrications; welding repair, special welded items; structural, design, fabrications and erections."

The growth of the business and attraction of competent personnel is directed and guided by Kenneth Hazeldine, president, in charge of management and design of special machinery. Jack Thornton, vice president, is in charge of sales and the development of special machines. Ted Hazeldine, son of Kenneth, and the third generation in the firm, is in charge of contractor services, structural steel fabrications and erection.

Bud Price, secretary-treasur-

er is the office manager. Bob Bill, machine foreman; Larry Price, welding shop foreman; and Bernie Phillips, is the structural foreman. Each department is backed up by a skilled and competent crew.

Hazeldine's recently overhauled a 6-ton special machine for Mid West Body Manufacturing Company of Paris, Ill. Mid West is a division of a major automotive manufacturer. This huge piece of equipment was brought into the local plant and overhauled.

At the present time the company is involved in designing and building a special, metal spinning machine for a local plant.

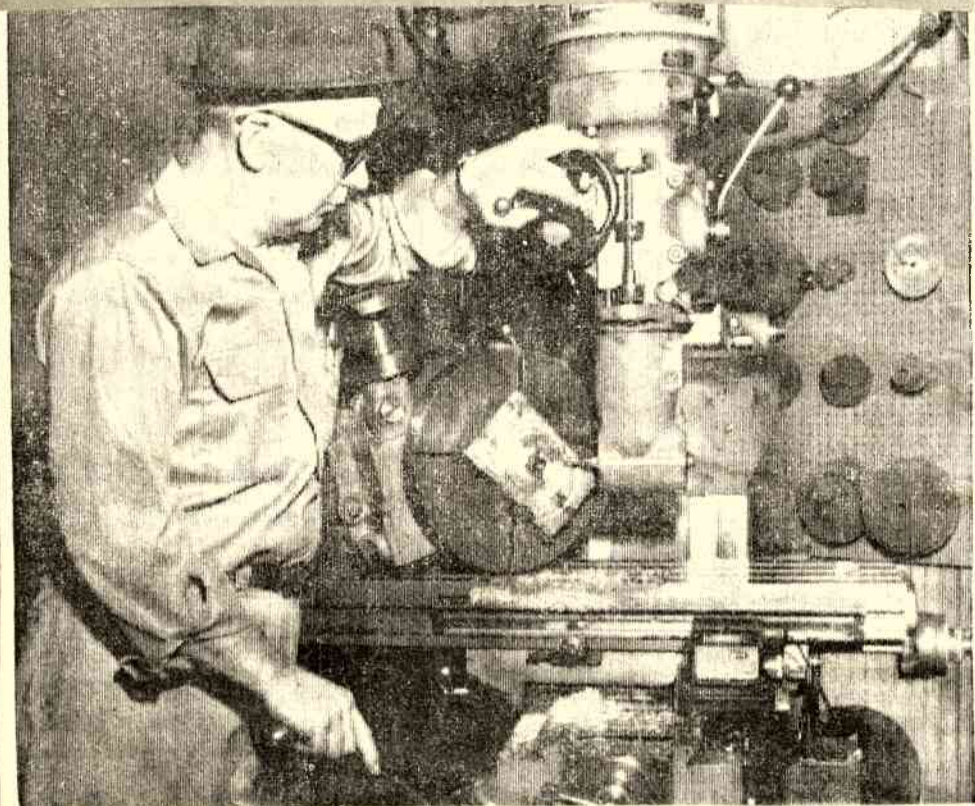
The specialized equipment and machinery designed and created by Hazeldines is in great demand in all of the 50 states and many foreign countries.

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INDIANA ROOM

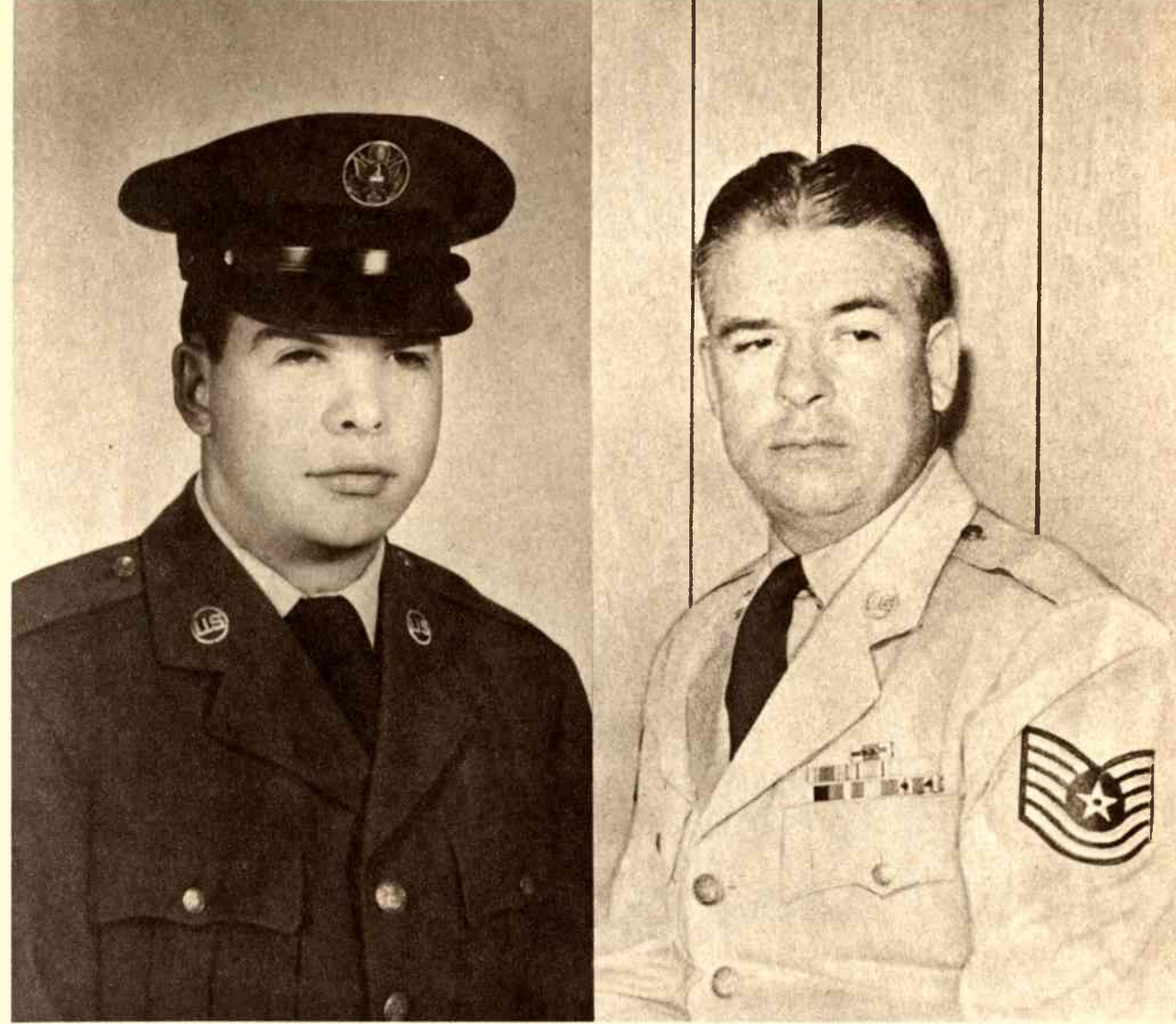
Hazeldine



NEW HAZELDINE MACHINE — Bob Bell, supervisor of Hazeldine's repair department, is shown here working with a precision mill which is a recent acquisition to upgrade the machine shop.



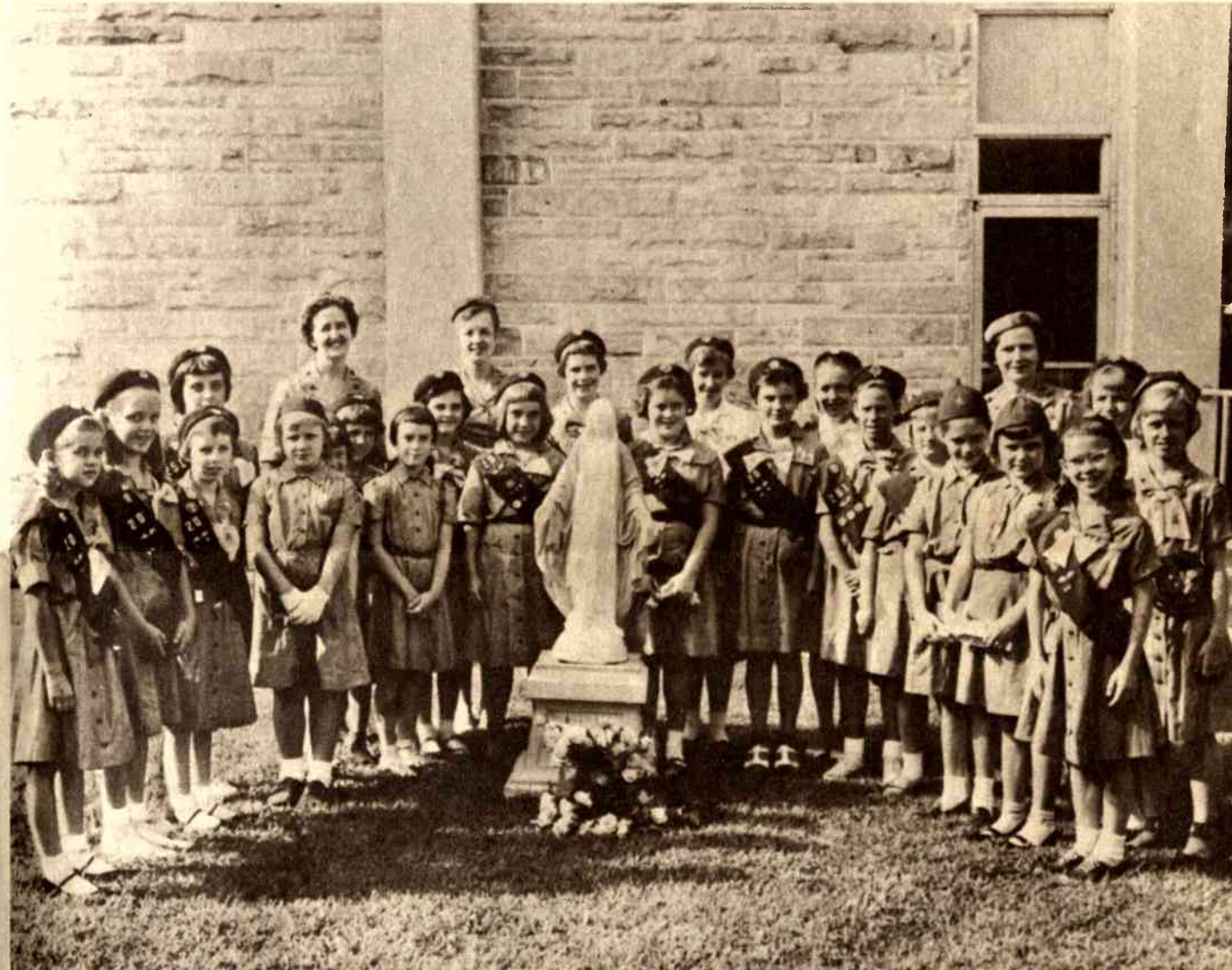
NEW OFFICERS are installed by the Terre Haute and Brazil chapters of the Knights of Columbus in ceremony at the Terre Haute clubhouse. Seated center, Charles E. Moore, Terre Haute grand knight, and Thomas Ryan, Brazil grand knight. Joseph Waskeiveiz (standing left) the district deputy, was the installing officer. Photo by Martin.



AIRMEN BROTHERS—A1/c Earl F. Riggs, left, and T/Sgt. Robert B. Riggs, right, are the sons of Mr. and Mrs. William Riggs of RR 5, Terre Haute. Earl is in administrative service at Lackland AF Base, San Antonio, Tex., and Robert is stationed in Fairbanks, Alaska.



MEMBERS of Edwards Rebekah Lodge have a gay time at their style show, held at Odd Fellows Temple. Photo by Martin.



GIRL SCOUTS and Brownies present statue for the flag pole at St. Margaret Mary Church.



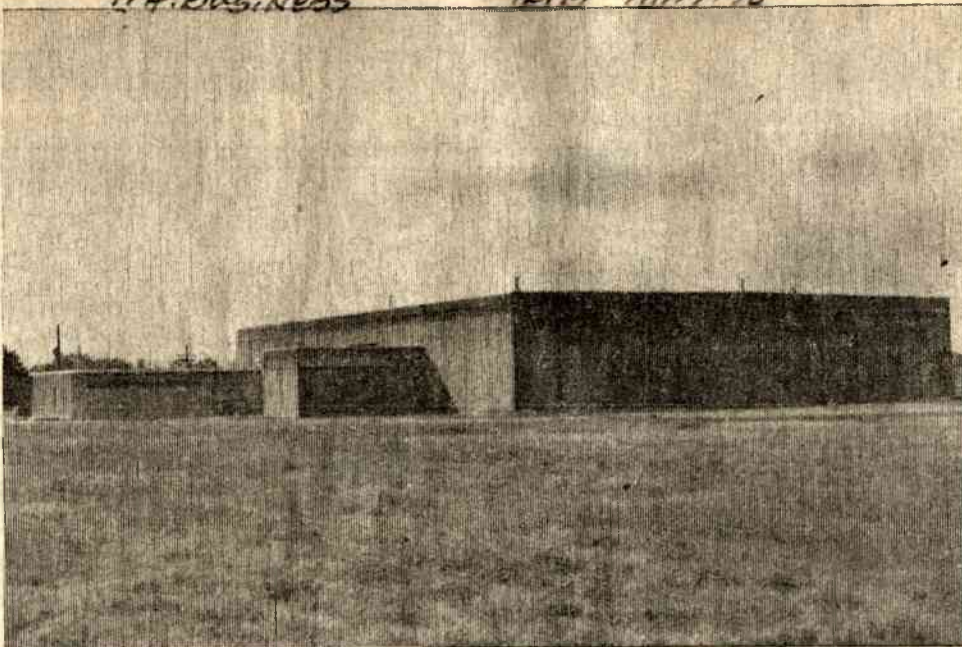
MORE WINNERS in the girls judging and public speaking divisions of the 4-H event the Greater Kiwanis Club sponsored.



SOME WINNERS in 4-H club demonstrations held at the Garfield High auditorium. From left, Robert W. Ahrens, instructor; Nicky Vangilder, John Wilding, Bob Farris, Janet Hinesley, Donna Handlin, Mary Novotney, Sue Bauer, Terry Turner, Dennise Waters, Nellie Simbol and Carole Lynn Miller.

U.S. BUSINESS

7/17/70



NEW HOME OF E. T. HAZLEDINE CO.—With the move into the new facility at 3200 N. 25th Street, Hazledines has larger space available. Many new machines have been added to expand the firm's job capabilities.

E. T. Hazledine Company Moving to New Facility

After "Keeping the Wheels of Industry Turning Since 1887" from the old 1st and Poplar Sts. address, E. T. Hazledine Company is moving to 3200 N. 25th St., just off Ft. Harrison Rd. This new modern plant will be readily accessible to the many industries served for 83 years in the Wabash Valley and beyond.

With over 25,000 square feet under roof, the ability to economically serve customers is being expanded to handle more sizeable jobs as well as to better service the usual work. The motto, "Large Enough to Be Competant — Small Enough to Care About Your Work!", will be even more meaningful to those suffering from an industrial machinery breakdown that requires repair. With 20-foot of headroom and lifting equipment to ten tons, there will be very few parts and machines that cannot be handled within this facility.

With the larger space available, many new machines have been added to expand the job capability and the economies resulting from late machine advances. Further changes and

additions will be made during the coming months.

For the first time, space is available in a comfortable customer waiting room for those who are awaiting work to be performed. In this category of industrial maintainance and repair, all types of machining, milling, gear cutting, metal spraying (for worn bearing fits) with all sizes of shafting are in stock. Again complete welding service in conjunction with the machine shop gives complete coverage for any type of breakdown.

Welding and machine repair on trucks, busses, cranes and earthmoving equipment has been greatly expanded to allow more units to be simultaneously repaired in this new plant. All the way from drive shafts, hydraulic equipment and repair of wrecked truck beds can be handled.

Another expanding portion of the business deals with design development and production of special purpose machines in the packaging and material handling phase of industry. This department also produces a line of special purpose machines for

the woodworking industry and marketed world wide.

Metal material to the local contractors is furnished by the firm's contractor service department. Structural beams, columns, bar joists, roof deck and form deck steel doors, frames, commercial ornamental iron are a few of the items supplied for building projects covering an ever-expanding area. This structural fabrication will be performed in one bay with the most modern punching, shearing and welding equipment available. A "Flow Through" system will move raw steel plates, beams angles and pipe from the yard storage into the plant for cutting, punching, welding and painting. It will emerge at the opposite end completed and ready for delivery and erection.

The secret of the success of Hazledine Company has been the complete competence of the employees. Over the years, the company has attracted and held the most experienced group of machinists and welders within a 50-mile radius for job shop repair work. No job is too tough or too unusual for these excellent mechanics to perform.

All old friends, new customers, or prospects are cordially invited to visit with us to view the operation. In the near future, an open house will be announced for those interested.

T SEP 27 1972

THE TRIBUNE, TERRE HAUTE,

Community Affairs File

Hazledine

Firm Merged

With ESC, Inc.

Daniel J. Kelly, secretary-treasurer of the E. T. Hazledine Co. of Terre Haute, said Tuesday the Terre Haute company has been incorporated into the Environmental Security Corp., Inc.

Kelly said that the transaction took place Aug. 20. The Hazledine Division will become a production facility for machinery in the woodworking field and special equipment for pollution control, as well as other specialized machinery for related fields.

The Environmental Security Corp., is engaged primarily in pollution control, real estate development and marketing concepts in the building and pollution fields. Working capital for the refinancing of the Hazledine Division will be provided by the parent corporation and outside financial sources, according to Kelly.

Present plans call for the development of the 17 acres of land owned by ESC on North Twenty-Fifth Street.

As part of the acquisition of Hazledine, the ES Corp. statement said, working capital or the refinancing of Hazledine will be supplied and the Hazledine site developed.

It is planned, the announcement said, to build a quarters for a sales and service corporation to deal in the equipment to be manufactured by Hazledine.

In addition, it was announced negotiations are under way to build a franchise prototype of a self-service auto tune-up and repair installation to be located at the corner of Ft. Harrison and N. 25th St.

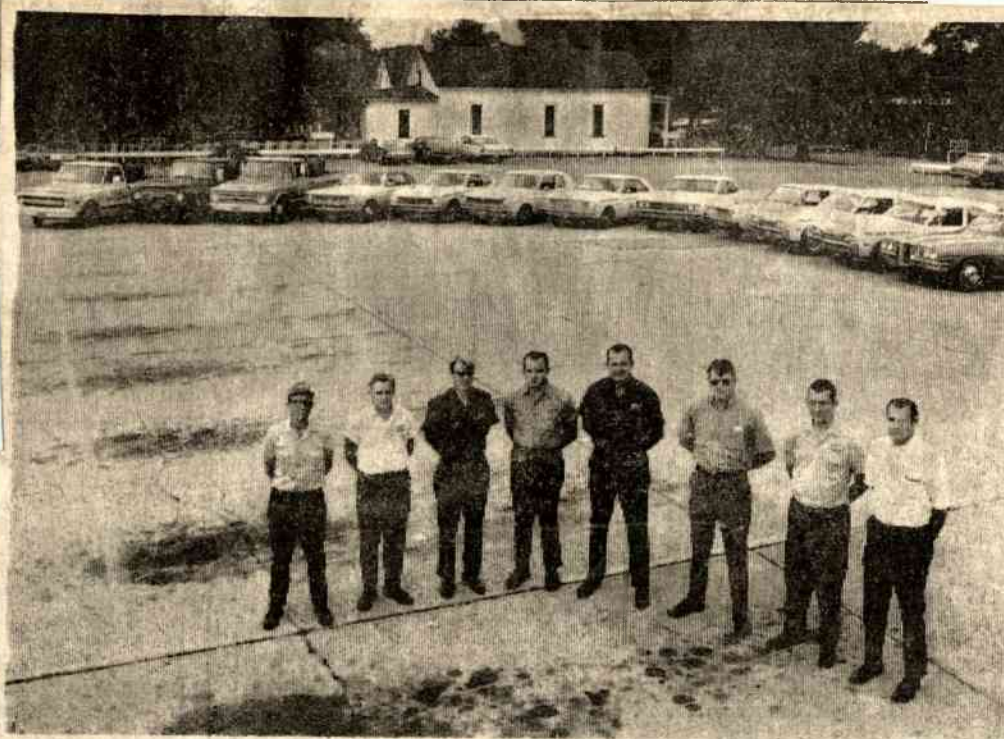
Within a short period of time, the announcement said, the executive offices of ESC will be located in Chicago. Sec. Treas. Kelly will remain at the Terre Haute facilities and administrative and accounting functions will be done in Terre Haute.

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Community Affairs File

Terre Haute Business 8/29/70 Terre Haute Tribune



READY FOR ACTION—These are the service men and salesmen of Arab Pest Control, 1212 Wabash Ave., who can keep your home clear of "creepy crawlers" and other insects and pests that invade a home or place of business.

Arab Firm Offers Monthly Control Program for Pests

Are insects bugging you? Have you gone through the sprays and cakes and bombs and swatters and netting and repellents . . . and yet, find that the bugs keep coming back?

You're not alone, and Arab Termite and Pest Control, Inc., 1212 Wabash Ave., has an inexpensive monthly control plan that will keep homes clear of creepy crawlers and most other invading critters.

Ray Fraker, president and owner, says this Arab plan is guaranteed to bar pests from homes, and yet costs only a few pennies per day.

First step is a complete inspection of home or business to be protected, Fraker explains. All potential trouble spots are checked; including basements, kitchens, rest rooms and attics. Recommendations are then made after a complete analysis of individual needs.

Insects, mice and many other pests will enter a home in search of food, shelter, water, safety or often by accident, Fraker explains. But this invasion does not mean that the home or business is dirty or unkempt. We emphasize pest control as a supplement to modern home and business sanitation.

In the Terre Haute area, we

receive many calls from homeowners on ants, roaches, beetles, spiders and rodents, Fraker relates. Arab controls these pests most efficiently with regular once-monthly visits, and normally less than an hour is required to perform the service. Through the use of professional chemicals and Arab pest control technology, this monthly service gets rid of any present problems, and guards against future infestations. And the low cost of this service compared to the individual trying to do the job properly makes regular pest control a smart family investment, Fraker contends.

All work is accomplished by Arab's well-trained, properly equipped technicians, and utmost safety precautions are always taken. Service dates are set to the customer's convenience, and charge card financing can be arranged.

Besides controlling household insects and rodents, Fraker continues, Arab extends a wide range of services that are less known to the public but are just as important, such as Lawn Insect control for ants, grubs, chiggers, ticks and ornamental shrub spraying for bagworms, mites, borers and beetles.

Another service which increases in popularity each year

is weed control. Driveways, vacant lots, drive-in movies, parking lots and fence lines are prime areas for this type of protection, he says.

We can also assist on special occasions, Fraker points out. For out-door parties, barbecues or family reunions, Arab can bar uninvited flying insects by fogging the area with an effective, odorless chemical.

If pests are bugging you, Arab stands ready to render complete assistance to Terre Haute and surrounding area residents, Fraker states.

INDIANA ROOM

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PAMPHLET FILE

HEINL FLORIST

Aug. 19, 1978

yesterday

Heinl Florists began here in 1863



Business & Industry (W.V.)

Photo by American Visuals

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VIGO COUNTY PUBLIC LIBRARY
TERRE HAUTE, INDIANA

Community Affairs File

By Frances E. Hughes

One of the first florist shops in Terre Haute was the J. G. Heini shop, established first by John G. Heini in 1863.

Heini was born in Austria in 1844, the son of Anton and Marie Annie Gradi Heini. The family came to America in 1854 and two years later, John G. entered the employment of a florist in Toledo, Ohio.

He worked there for seven years and in 1863, when he was but 19 years old, he came to Terre Haute to establish one of the first greenhouses and florist shops here.

In 1870, he married Marie Debs, a daughter of Daniel Debs, and sister of the great Socialist Eugene V. Debs. The couple had two sons, Frederick G. and Robert.

From 1887 until 1892, the shop was at 25 North Eighth Street. In 1894, Fred Heini joined his father in the business and formed the J. G. Heini and Son Florist Shop, called "Floral Hall," which was then located at 204 North Eighth Street.

In addition to the florist business, the company then started being agent for steamship lines. It was the first steamship agency in Terre Haute. In the Sept. 7, 1907, issue of the Saturday Spectator, the ad for the company read "Great reduction in first cabin and steerage rates from New York to Europe--Minimum first cabin \$50, steerage \$23."

When Fred joined his father in the business, they built the two-story brick building on the northwest corner of Seventh and Walnut streets and moved the business there, where it remains today under the name Heini's Flower Shop given it in 1901.

It was in 1901 that John G. Heini retired. His son carried on the business from then on. The other son, Robert, was a journalist on the editorial staff of the old New York Sun. His son, Robert Jr., also is a journalist. He is a retired Colonel of the United States Marines and writes a syndicated column.

John G. Heini was prominent in Terre Haute. He was a member of the Board of Managers of the Rose Orphan's Home and the Rose Dispensary and was one of the organizers of the Fort Harrison Savings Bank. He was also an active Mason.

In 1925, Bill Becker came to Terre Haute from Danville, Ill., to become an employe at Heini's and a year later his wife, Bertha, joined him here. Several years later, Bertha also started to work for the shop.

When Fred Heini died in 1955, his daughter, Mrs. Marie Fowler, 525 South Sixth Street, sold the business to the Beckers.

The local Heini's Shop is not the only one founded by the family that is still in existence. When Anton and Marie Heini first came to this country from Austria, they brought with them not only

the one son, John G., but also three others, Joseph, George and Lawrence.

All four of the sons went into the florist business and George's shop expanded and is still one of the largest and finest florist shops in Toledo, Ohio. It is called "The Green Thumb."

TS APR 24 1977

Helmans Set Weekend Open House

Business, T.H.
Realtors Larry and Susan Helman, owners of the Larry Helman Agency, announced plans for an open house weekend to unveil their new office building, recently completed at 400 Ohio Street.

The two-day event, which is open to the public, is scheduled Saturday, April 30, from 4:00-7:00 p.m., and Sunday, May 1, from 2:00-5:00 p.m.

"All of us at the Larry Helman Agency are eager to show our new office facilities," Helman said, in extending a public invitation to the open house.

Since its founding in 1968, the Larry Helman Agency had maintained offices at 1115½ Wabash Avenue. The agency broke ground for its new building in September, 1976.

"We're fortunate enough to have experienced quick acceptance and tremendous growth since we opened our business in November of 1968," Helman noted. "With our growth in listings, sales, and number of sales associates, we simply outgrew the old office."

The new facility includes 3,584 square feet, accommodating both current needs and providing space for the agency's anticipated growth. The building is centrally located within a short walking distance of many city and county offices, as well as local financial institutions, and offers easy access throughout Vigo County.

Earl C. Rodgers & Associates served as contractors for the modern office building, which features lounges for both visitors and staff, sales areas, two conference rooms, three private offices, a records room, and a meeting room that accommodates 38 persons.

Fully carpeted, except for the entry, the building's interior is decorated with a tasteful blend of warm colors and textured fabrics. It's warm, quiet tone is established by a large fireplace in the reception area.

Community Affairs File

Helman

Helman

The exterior's contemporary look combines earth tones in brick and steel mansard. It was designed by the local firm of Marsh, Inc., to complement existing architecture at the site.

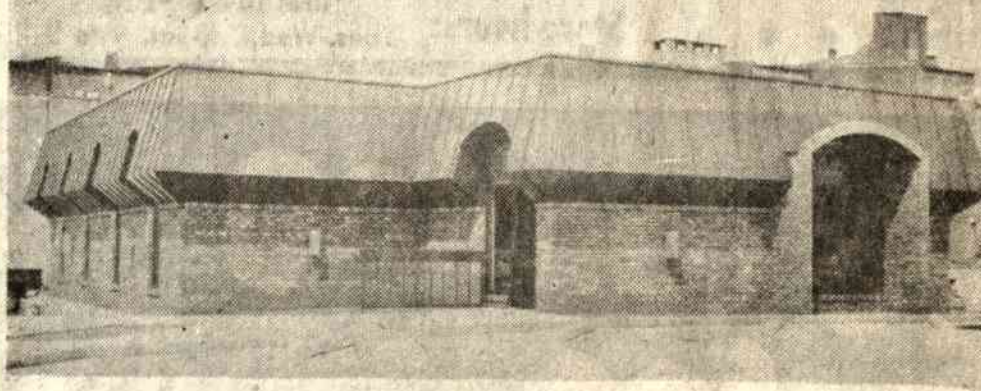
A generous parking plan surrounds the facility, with both building and parking softened by an urban landscape.

As president and secretary-treasurer of the Larry Helman Agency, respectfully, Larry and Susan Helman have directed all activities for the two-day open house.

They have been assisted by Office Manager Bill Underhill, and Associates Norm Froderman, George McCreery, Gladys Christian, Carl Holler, Don LaVanne, Joann Underhill, Gary Acree, Jim McCombs, Bill Dunbar, and Tom Marcellino. Also assisting with the plans were office personnel Louise Jones and Becky Busiere.

Community Affairs File

TS APR 24 1977



HELMAN AGENCY UNVEILS NEW OFFICES — Local realtors Larry and Susan Helman will conduct an open-house tour of their newly completed office building on April 30 and May 1. The modern facility, located at 400 Ohio Street, features lounges, sales areas, conference rooms, offices, and a reception area, complete with fireplace. The husband and wife team operated from offices on Wabash Avenue since forming their realty agency in 1968. The public is cordially invited.

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T.H. Stores

Former Herz Store Began As Hoop-Skirt Factory

T.H. Tribune - Star 7/30/67.

By DOROTHY CLARK

Displayed in the front hall of the Historical Museum is a large drawing of an artist's idea of what Terre Haute looked like in 1880. This same map was used in the Herz Store advertisement in the 1919 Terre Haute TRIBUNE to contrast the fifty years of growth of the downtown store and the city. Herz offered two weeks of sales to celebrate their golden anniversary.

In describing the 1880 map it was stated that "north of Locust St., there was little of anything excepting prairieland and orchards. The Polytechnic, the Standard Wheel Works and a few more prominent buildings were islands in the expanse.

East of Seventh St. and south of Deming St., a broad stretch of lowland, the Cruft Farm, also known as The Commons, extended out to Thirteenth St., and down as far as Hulman St., then little more than a country road.

Twelve Points was open country with a dozen dusty highways meeting at more or less of a point where a few

buildings gave some idea of a settlement.

Buildings shown in the drawing included the Naylor Opera House, the Danville Railroad Shops, The Cox and Fairbanks Distillery, the Terre Haute Nail Works, the Kuessner Palace of Music, and other existing now only as memories in the minds of older inhabitants.

Terre Haute was a small town in 1880. It's single street-car line along Main St., from the river east with a branch to the I. & St. L. Station; its unpaved streets with crossing stones raised high to escape the muddy depths on either side; its Courthouse Square surrounded by an iron

fence, and flanked on all four sides by farm wagons heaped high with real old-fashioned watermelons all summer long; its bandstand in a vacant lot at the corner of Seventh and Main; these and a hundred other unfailling signs marked Terre Haute of those days as a country town typical of Hoosierdom.

A small town indeed. The census credited us with more than 25,000 inhabitants, but there have been hints to the effect that the figures were decidedly padded, and that the number of people calling themselves Terre Hauteans was really very, very much less.

A bustling, thriving country town, the center of a remarkably fine agricultural region, and with a mining industry just beginning to make itself known.

Hoop-Skirt Factory

And the Herz Store was already eleven years old. Born in 1869, amid humble surroundings, and quite in keeping with the little country town of its birth, the Herz Store of fifty years ago (this was 1919) was a queer little shop indeed. In fact, the original Herz Store was actually a hoop-skirt factory with a small stock of notions added as a sort of sideline, by the founder, Adolph Herz, who guided it for almost 49 years.

Mr. Herz was born in Schwabish Hall, Wurttemberg, Germany, in 1843, and came to the United States in 1866. After spending one year in the East he came to Terre Haute, where he entered the establishment of Joseph Erlanger, merchant tailor. In 1869 he began business on his own by establishing a store on South Fourth Street, between Main and Ohio, which he named "Herz Bazaar."

The building (now known as Aldens) was 80x142 feet and contained five floors, a basement and a mezzanine floor, and the floor area of over 70,000 square feet. With the exception of one or two department stores in Indianapolis, no other building in the state was as large, and there was more than 600 feet of glass floor cases on the first two floors. The counter tops are of solid mahogany.

Modern Building

Safety features were included in the construction of the building. The walls were

heavy enough to carry three additional stories easily. The fire escape was a thoroughly fireproof tower occupying the northeast corner of the building, and thick fire walls separated the fire escape from the interior of the store. All stairways in the building were enclosed and each floor was separated from the floor above. The entire store was piped for vacuum cleaning. The pneumatic cash system was used. A ten horse-power motor in the basement operated a blower which sucked the air through the tubes, furnishing the motive power for the cartridges which contained money and sales slips.

Herz was married in 1872 in New York City to Pauline Einstein, who was born in the same location in Germany as was her husband. There were four children: Bertha H., who married Adolph Joseph, of this city; Milton E., in business with his father, married Mae Herman of Cincinnati, Ohio; Rose, who married Max Hammei, an employee of the Herz Store; and Henrietta Pauline, who married Harry Cohen, also in the store.

In addition to his commercial activities, Herz was very active in the city's growth. He served several terms as president of the Chamber of Commerce, was a director of the McKean National Bank, and a trustee of the Rose Orphans' Home. He died December 17, 1917.

The business was moved from location to location, from year to year, always for the purpose of securing additional room to accommodate the growing trade, until in the fall of 1907 he entered his new building on Wabash Ave., erected expressly for him, which was by far the finest building block in the city and unsurpassed by any in the Middle West outside of Chicago, Cincinnati and St. Louis.

Here, Herz employed 250 people, and carried a large stock of ladies' furnishing goods, ready to wear, notions, rugs, curtains, house furnishings, books, leather goods,



DOROTHY J. CLARK

Spectator

2-7-76

Colleen Moore's dollhouse

Business (TH) Herz Store

Remembering a visit to Terre Haute



Only

Yesterday

By Frances E. Hughes

In the December-January issue of Modern Maturity, Magazine of the American Association of Retired Persons, is a story, "Christmas Dream Come True."

Illustrated with several pictures in color, the feature tells of a visit to movie star Colleen Moore's doll house, which is now on display in a vaulted room in Chicago's Museum of Science and Industry.

The story brings back to the memory of many Terre Hauteans the time in the late 1930s when Miss Moore had just completed her doll house and started touring the country with it. She accompanied it here for a personal appearance for the benefit of the Milk Fund of the Child Welfare Association.

The event, an outstanding social affair, was sponsored by the Milk Fund officers and committee members and the Herz Store, where the house was on display for a week after the preview. The late Mrs. Frank J. Crawford Sr., was president of the Milk Fund.

As a preview to the doll house display, which was open to the public, Miss Moore made a personal appearance at the preview showing on the third floor of the Herz Store. Seven hundred patrons and patronesses attended the combined social and charity event.

Colleen Moore won many admirers in Terre Haute that night by her gracious manner. She told of the history of her fabulous doll house and many of the features of the project.

The late Morton F. Hayman, then secretary of the Terre Haute Chamber of Commerce, presented Miss Moore with a very tiny key to the city, fastened to which was a tiny heart bearing an inscription. This was immediately added to the doll house collection and put on a little table in the central hallway (one wonders if it is still there.)

Hostesses for the affair wore formal gowns and there were flowers and refreshments to add to the social evening at the store. Chester Jones was then manager of the Herz Store.

Among the guests were Mr. and Mrs. Alonzo Hargrave of Rockville, cousins of Miss Moore's husband, Homer Hargrave, a stockbroker and native of Danville, Ind. Colleen Moore and her husband later settled in Chicago, where Mrs. Hargrave became a mother, civic leader and writer. Her doll house stayed in Chicago, but she, 73 years old and a widow, now lives in California.

During her talk the evening of the preview, Miss Moore told that she had her first doll house when she was two years old and her father built it out of cigar boxes. The one she brought here was her eighth one, started in 1927 and finished in 1935.

She said, "In the first place, it was built

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TERRE HAUTE, INDIANA

just for me, but now many people are enjoying it, too. My fifth one was built in the attic and couldn't be moved, but this one was cast in aluminum and copper and comes apart, being made in 200 pieces so it can be moved around. A year was spent on the plans before father and I did a thing on it."

Miss Moore's father, Charles Morrison, an eminent engineer, supervised the construction of the house, and the mechanical work of assembling the Lilliputian domain was accomplished in his workshops in California. Horace Jackson, a prominent California architect, designed the house and at one time during its construction, there were men of 26 different nationalities working on it. Harold Grieve, top studio decorator, created the interiors.

Everything is exactly to scale of one inch to a foot. The house was supposed to have been built for a Princess who went all over fairy-land to obtain the beautiful things she wanted. Many of the miniature articles in the house were given to Miss Moore by friends.

The house and its contents, at the time it first went on tour, was valued at \$435,000.

Mosaic, inlaid mother of pearl, rose quartz and carved ivory floors are in the rooms of the doll house, and the arched ceilings are hand painted in murals. Walls are hung with tapestries and fine oil paintings, and the miniature gold chandeliers sparkle with diamond, ruby and emerald settings and drops, and real little electric lights.

Fine jewels, some removed from Miss Moore's own jewelry, also are set in the miniature clocks, toilet articles and bric-a-brac. There is even a complete dinner set of Royal Doulton china, all made to scale, in one room of the tiny mansion.

Furnishings are of jewels, silver, gold,

ivory, crystal and china. Fountains in the bathrooms have running water, and the organ in the tiny chapel really plays. This chapel has a hand-carved ivory floor and stained glass windows.

The garden of the doll house is effectively landscaped. The bird in the front yard really sings and flaps its wings, and the weeping willow tree in the fountain of the garden really weeps.

One of the treasures in the doll house, according to the Modern Maturity story, is the inch-square autograph album in which Miss Moore collected signatures of many great people of the 20th Century.

In the library of the house is a collection of more than 400 tiny volumes from England, France, Italy and other foreign countries, all of which were printed from 1800 to 1840, and other volumes of books by outstanding authors from 1900 to 1940.

Terre Hauteans who attended the society-charity preview and the public showing of the doll house at the old Herz Store were among the first in the country to have the privilege of viewing the work of art.

Now, it is estimated that some million people each year flock to the Chicago Museum of Science and Industry to see the unusual and beautiful little house with all its treasures.

The charity for which the Terre Haute showing was held was the Milk Fund of the Child Welfare Association, an organization that worked to provide milk to be served in the city's elementary and parochial schools.

Terre Haute became a "Depression City" several years before the Great Depression

turn to page 32

a doll's house

of the 1930s because of the closing of many coal mines in the vicinity. This affected the entire economy of the area and many families were very poor. There was no welfare then as we know it today.

Feeling that many babies and children did not have sufficient nourishment, those active in the Child Welfare Association started the Milk Fund. Through this fund, milk was provided to the Well Baby Clinic, served daily with crackers in the schools and even delivered to some homes. Children who could afford to pay for the milk did pay and those who could not received it free of charge.

Six years ago, the Milk Fund went out of existence and then the Department of Public Instruction of Indiana started to provide free lunches for those school children who could not afford to pay. Now, the Federal Government reimburses the schools for part of the expense of serving meals and milk.

Mrs. Crawford, the leader in this civic project, died in 1958, and shortly after her death her daughter, Miss Jean Crawford, took over the office of the president of the Milk Fund. Besides the sponsorship with the Herz Store of the showing of the doll house, many other charity and social events were sponsored over the years to keep the Milk Fund going.

58-Year-Old T. H. Industry Closing

9-59(?)

After 58 years of operation, the Highland Iron and Steel Company, Inc., is about to vanish from the industrial scene here.

Company officials reported yesterday they are liquidating the corporation and are in the process of dismantling the plant, located at 2811 Fourth Avenue.

Ralph R. Schoonover, president, and Jim Cassidy, secretary-treasurer, said the action is being taken because of failure to locate a buyer who could keep the business a "going concern." "We have exhausted every avenue along this line," Schoonover reported.

Since its organization here in 1901, the company had engaged in the hot re-rolling of iron and steel bars and small shapes, principally serving railroad companies.

The railroad business constituted more than half the firm's orders, Schoonover said. He reported that railroad curtailments and cutbacks, especially of passenger train service, greatly crippled the firm.

When established the company employed some 200 men and during the past several years had maintained a payroll of about 160, several of these workers already have other employment, company officials said.

2811 FOURTH AVE

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TERRE HAUTE, INDIANA

Hillman

Jewelers' door described as energy saving device

Business (T.H.) 13 MAR 5 1978

Hillman Jewelers in downtown Terre Haute has a year-round open door policy.

In 1963, when the new Hillman Jewelers Store was rebuilt after the disastrous March fire, Hillman Jewelers installed the revolutionary "air pack door" that is made by the Air Door Corp. of New Castle, Ind.

When Hillman's "air pack" door was installed, it was the first such installation in southern Indiana. The "air pack" door is common in the southern United States and out west.

The "air pack" door is designed as a modern energy saving entrance that puts up a curtain of air which replaces a hung door. The air curtain which is a couple of feet thick, is powerful enough to prevent heating and cooling to escape to the outside and also prevents dust and insects from entering the store.

The air curtain works on the principle that when a person enters the doorway, he penetrates the curtain which closes immediately behind him as he

steps through the doorway. Thus the door is closed before he enters the store. Because of this system there is no heat or cooling loss due to a door being opened to the outside.

The "air pack" door is designed as an integral part of the heating and cooling system and works on the principle of an air return in Hillman's heating and cooling system, thus no more additional energy is used than a normal heating or cooling system for Hillman's.

By reverting to the older system of hung doors, the energy usage would jump considerable. Thus Hillman Jewelers unique "air pack" air door is the most modern and efficient entrance.

During the energy crisis that the state has been experiencing for the last month and a half, Hillman's has done its part in conserving energy by lowering heat, drastically reducing lighting, and by curtailing business hours. Hillman Jewelers downtown has been averaging 40 percent energy savings.

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Hillmans

13 FEB 22 1987

Hillman's survived time, fire, downtown renewal

Business and Industry (uu)

Once, downtown Terre Haute was a thriving, bustling metropolis, its sidewalks and shops bursting with shoppers and lookers.

Times changed, and the old downtown gave way to the upstart shopping centers on the perimeters of the city, with their climate-controlled interiors and parking-lot skirts.

Downtown diminished, its shops and department stores, restaurants and theaters, giving way to progress and — in many cases — to the wrecking ball.

But one store has stood its ground for more than half a century, through downtown's heyday, its demise, its own destruction by fire and its rebuilding in the same location. Now, it's watching the beginnings of downtown's rebirth.

"We've stood here for the last 20 years and watched them tear Terre Haute down, piece by piece, and it's such a thrill to watch them build it up again," Hillman Jewelers President David Felstein said recently.

"I'm very proud. I'm thrilled to walk outside my front door and see the greatest show on earth; the building of new buildings downtown."

But, he adds, the first new downtown building belonged to Hillman's, which built its current structure after the original was destroyed in a spectacular 1963 fire.

Felstein is the third generation to be involved in the firm his grandfather, George, founded in 1934.

Austria native George Felstein, who died shortly after the company he founded celebrated its golden anniversary, entered this country through Ellis Island in the early part of this century.

In 1926, he went to work for a jeweler and, in 1934, opened his own store in a rented storefront at 612 Wabash Ave., which had just been vacated by a Piggly-Wiggly market.

He built his business in that location and was later joined by his son, Allen.

But, at 1:05 a.m. on March 20, 1963, tragedy struck when a fire started in the Campus Bowl in the basement of the Deming Building at 9 N. Sixth St.

"Fire raged through downtown Terre Haute early this morning, completely destroying half of the busiest two-block area on Wabash Avenue and causing damage which could amount to several million dollars," the March 20, 1963, Tribune read under the giant headline "HEART DOWNTOWN BUSINESS DISTRICT GUTTED BY FIRE."

"It was a doozy of a fire," David Felstein said. "Our diamond office in Antwerp, Belgium, heard it on the international news."

He carefully lifted an ancient photograph and pointed to a neon, art-deco sign that graced the outside of the original jewelry store. "My grandfather stood . . . and watched the sign fall off the building" the night of the fire, he said.

In the ninth grade at the time, Felstein said the family had gone out to dinner at Ambrosini's on March 19. "I remember the telephone ringing at the house, waking up my father and him going downtown," Feldstein, now 38, said.

"Mom sent us off to school, and said the store had burnt down." That night, he and some friends went to watch the Boston Globetrotters, "ironically, in the old [ISU] women's gym that burnt down. Then, we went over to the site.

"It looked like a bomb had gone off. It was like something had gone away that couldn't go away. Buildings stand forever."

Felstein said the wind blew flames into buildings east of its origin until being halted by a firewall that formed the west side of his grandfather's store.

At first, it looked as though the firewall would hold the blaze, but then: "The wind caught the roof of the adjoining building and flipped it over, so the rest of the buildings burnt up; Hillman's burnt down," with all five stories collapsing into the basement.

The amount of the loss suffered by the Felsteins has never been disclosed, but has always been referred to as a "multi-million dollar fire."

"There were no plans for a new jewelry store," said Felstein, adding that the family could have taken its money and pulled out of the city.

But David's father, Allen, who was then beginning to take over the reins from his father, said the store would stay right where it was.

"Dad said, 'No, we're going to rebuild; we're going to stick it out.' He made the decision in '63 . . . and he designed it and built it from the ground up" in less than nine months, Felstein said.

On Dec. 8, 1963, the new building, built "out of granite and marble and concrete block to last a hundred years," reopened in the same location, bigger and better than ever before.

Community Affairs

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Community Affairs File RESTAURANTS - T. H.
After 55 years here, service to snap
at cafe famous for 5-cent burgers
T s MAR 6 1983

By SUE LOUGHLIN
Tribune-Star Staff Writer

Hill's Snappy Service hamburgers have been a tradition in Terre Haute since 1928.

But soon, the tradition of 5-cent burgers will remain only through photographs and memories.

Last week, Si Copra, owner of the last remaining Hill's restaurant at 924 Wabash Ave., was told by Hulman & Co. he would have to vacate the small, inconspicuous building to make way for a parking lot.

He plans to close the last Hill's Snappy Service restaurant March 19, and will be moved out by his March 31 deadline.

"I'm heartbroken," said Copra,

who purchased the restaurant about 22 years ago from Paul Hill. "If you'd 'a come yesterday or the day before, I couldn't have talked to you."

Ironically, he just returned to work a few weeks ago after being out three years because of knee problems. He had planned to remodel the old, timeworn restaurant — a forerunner of today's fast-food hamburger chains.

He hopes to start another. "That's all I know," said the nostalgic 62-year-old, who wore a plaid shirt and cowboy hat.

Most restaurant patrons interviewed this week were equally saddened by the news ... the end of an era.

"I hate to hear it," said Steve Bell, 31, night supervisor at Light-house Mission. "It's my favorite little cafe."

Bell said he has eaten at Hill's about twice a week since November.

"I enjoy the humor of the people who come in here."

Inside, the restaurant is small — but service, friendliness and laughter abound.

One man, a Hulman & Co. employee, has been patronizing Hill's since 1936. He eats breakfast there daily and sometimes comes back for lunch. "I don't know where I'm going ... I've been coming here so long."

For about an hour at noon, vari-

ous people of all backgrounds — police, laborers and professionals — walk in to eat a hamburger or to joke with the jovial Copra, who has an endless repertoire of stories and local history.

"What are we going to do?" said one. Several made comments about the "celebrity," since Copra had appeared on a television news spot the night before.

"I wonder how long the unemployment line is going to be," said Nedra May, the single Hill's employee. She's worked there since August.

One of those who stopped in Tuesday morning was Everett Roberts,

See "Snappy," Page A10

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HILL'S HAMBURGERS . . .
... are good!

Try 'em - You'll like 'em.

ONLY 5 CENTS

HILL'S SNAPPY SERVICE

715 OHIO ST. 25 N. 5th ST. 9 1/4 WABASH AVE.

[Present this Card, it is your Invitation to try a Hill's Hamburger and a cup of Coffee, Our Treat of Course.]



Smart merchandising

Employee and customers pose for picture — just a few years ago

Snappy Service *Continued from Page A1*

who managed various Hill's restaurants from 1930 through 1944.

He recalls vividly Hill's Snappy Service's rise — and fall.

Paul Hill moved to Indiana from Missouri in 1928 when he saw the area had more smokestacks and more potentially hungry workers, Roberts said. He based his restaurants in the style of White Castle and White Tower.

At one time, Roberts said, there were 18 Hill's in several cities throughout the state and three in Terre Haute — 924 Wabash Ave., 25 N. Fifth St. and 715 Ohio St. For several years, Roberts managed the three Terre Haute operations.

He traced the chain's decline to Hill's unwillingness to incorporate. "If he had incorporated, things would have continued and grown ... like White Castle," he said. But Hill wanted to "keep it in the family."

As a result, Hill's four top managers left the chain to find greater opportunity, he said. Newer employees didn't have quite the same interest or concern for the chain's prosperity.

But while it lasted, Hill's Snappy Service was an institution.

"We were flourishing," said Roberts, who boasts that he was the first person in Terre Haute to make "Frosty's" and operate a soft ice

cream dispenser. The "frosty" was a malt served in a 10½-ounce frosted glass. A popular item, it sold for a dime.

Hill's first hamburgers sold for 5 cents; today, they are 50 and 95 cents.

Roberts started curb service at the Wabash restaurant in 1939. Leslie Bain, a music teacher with the Vigo County School Corp., worked his way through college by working at Hill's. "He was a ball of fire," Roberts said.

Roberts and Bain were eating — and reminiscing — at Hill's Tuesday morning.

Roberts said he emphasized three

things to workers: neatness, honesty and courtesy. All workers had to wear a white shirt, black bow tie and white cap.

Women weren't hired until after World War II.

There were times, Roberts said, when he worked seven days, 84 hours a week. There were no air conditioning to cool the summer, and heaters used in winter produced enough steam to "knock you over," his wife, Norma, said.

But those were Depression days, and Roberts was "tickled to death just to have a job," she added.

Roberts remembers Copra as just a boy who would deliver ground beef



Current owner Si Copra in front of restaurant that will give way to Hulman Co. expansion later this month.

Staff Photo/Jim Avelis



Ex-employee Roberts

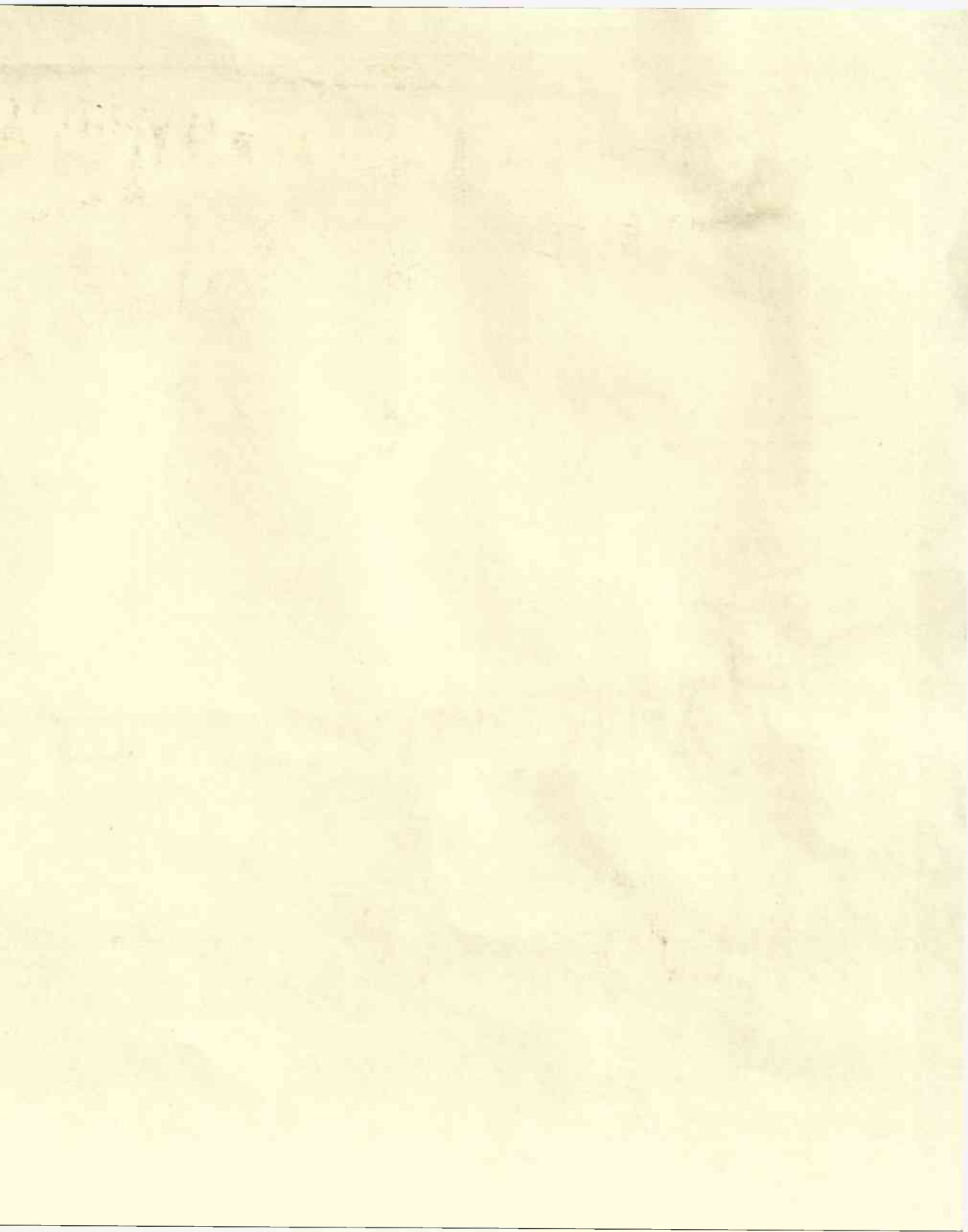
from Serban's Grocery and Meat Market at 25th Street and Third Avenue.

Copra eventually managed and bought the three restaurants.

Soon, he'll see his business — and a good part of his life — literally crumble before his eyes. Copra had a verbal lease agreement with Tony Hulman, a good friend. Hulman had brought such celebrities as Clark Gable and several Indianapolis 500 drivers to eat at Hill's.

But his friend is gone.

And like the 5-cent hamburger for which it was noted, the original Hill's Snappy Service will soon take a bow to history.



HULMAN CO., OBSERVES 100TH ANNIVERSARY

T 12/28/50
Founded by Francis T. Hulman, the House of Hulman first appears on local records of March 5, 1850, when Bernard Ludowici was a partner in the business. The store was located between Third and Fourth streets on the north side of Wabash avenue.

The partnership was dissolved in 1853 and Francis Hulman started for himself in a frame building on the site of the present Schultz and Company. Later the firm occupied space now taken by the Savoy Theater, 323 Wabash avenue.

Francis Hulman and his family perished in the burning of the steamer Austria returning from Europe in September of 1858. A brother, Herman, became head of the firm. His son, Anton, succeeded to the business in 1913, and Anton Jr. became president after the death of his father in 1941.

The present imposing structure at Ninth street and Wabash avenue, was built in 1893.

In celebration of the centennial the company will entertain employees and their wives at a dinner this evening at 8:30 o'clock at the Terre Haute House. A. N. Levin will be principal speaker. The welcome will be expressed by Mr. Hulman and he will be presented a brass plaque by Chamber of Commerce representatives.

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TERRE HAUTE, INDIANA

Gala Celebration Marks 100th Anniversary of Hulman & Co.

5/12/29/50

Business & Industry (N. V.)

Hulman and Company entertained employees at a lavish centennial celebration Thursday evening and in turn the community honored the firm and its president, Anton Hulman, Jr.

Over 600 persons, who crowded the Mayflower Room of the Terre Haute House for the dinner, were presented gifts with the company's 100th anniversary insignia.

Included in the gathering were the wholesale firm's employees, their wives and representative members of the city's business community.

In recognition of "devoted effort" and its contribution to the growth of Terre Haute and the Wabash Valley, the Terre Haute Chamber of Commerce presented the company a large bronze plaque.

Getting underway with the release of serpentine and a thousand balloons from the ceiling, the three-hour program which followed the dinner included an address by A. N. Levin, president of Levin Brothers, Terre Haute.

Dr. William P. Allyn, Indiana State Teachers College professor, was master of ceremonies. Dinner music by a six-girl accordion band was followed by a xylophone band and Swiss bell ringing ensemble made up of 20 youngsters from Richmond, Ind.

Mr. Hulman presented 15 employees of his company with gold 25-year service pins and three others, Mary Fagan, Anna Kadel and Harry Staff, each received a gold pin centered with a diamond, for 50 years service.

As cigars and cigarettes were distributed following the dinner, each of the ladies attending the program was presented a set of eight tumblers decorated with the Hulman 1850-1950 design.

As guests entered the dining room, each of the men received a fountain pen and each of the ladies received a compact, both gifts also decorated with the centennial insignia.

The insignia theme, a balanced

scale with "1850" on one side, "1950" on the other and "Hulman" in letters above, was followed in decoration of the hall. A model of the scale was the centerpiece at the speaker's table.

Speaking as a "fellow wholesaler," Mr. Levin declared Hulman and Company is a "rare combination of big business and simple personal relationship with the human approach."

Speaking of Mr. Hulman personally, Mr. Levin said "his innate modesty" and "native energy" make him loved and respected in the community."

George C. Carroll in presenting the plaque from the Chamber of Commerce said it was a community service award, "a symbol of honor and integrity, not only in recognition of what has been achieved but in high hope that Hulman and Company will continue its success."

Designed for the main entrance of the Hulman building at Ninth street and Wabash avenue, the tablet reads as follows:

"In recognition of a century of devoted effort in building a notable business institution which has contributed immeasurably to the development of Terre Haute and the Wabash Valley."

Stepping to the microphone following presentation of the plaque,

Mr. Hulman temporarily was at a loss for words.

When he spoke, Mr. Hulman said, "I am mindful tonight of the service only."

He gave credit for success of the company "to the organization, not individuals."

It was not the many things that had been said, but the culmination of thinking of the many years of service and the services of so many who were not present which caused him to be overcome by emotion, he explained.

In his remarks, Mr. Hulman reported that a few days earlier he had been presented an invoice of the Ludowici and Hulman firm in the accounts of Absolom M. Hurst, who was in business in Merom. The account was with William Rouse and was dated May 10, 1850. He said it is the oldest invoice the company now has in its possession.

At the speakers' table with Mr. Hulman were Leonard Marshall, president of the Terre Haute First National Bank; Gordon Hulman, vice president of the company; Ralph Horton, personnel manager; Mr. Carroll, Mr. Levin and Mr. Allyn.

The invocation was given by Rev. Samuel Carruth of Centenary Methodist Church.

At the entrance of the hotel when the guests entered was a caliope and in the lobby were displayed one of the first Hulman & Company pony drawn wagons, the Marmon Wasp, which won the first 500-mile automobile race at the Indianapolis Speedway and the high-wheel bicycle which Anton Hulman, Sr., used when he was a state champion cyclist.

The 15 employees to whom Mr. Hulman presented 25-year pins

are Earl All, Chris Biewend, Harry Boyll, Fred Cline, Joseph Cloutier, Jr., Albert Coffman, John Compton, Frank Deer, Fred Morris, William Osborn, Norvel Sampson, Charles Staggs, Oscar Stewart, David J. Thomas and Anna Tiefel.

Thirty-six other employees with over 25 years service were introduced.

Similar celebrations of the Hulman and Company centennial were held earlier this week at Evansville, Ind., and Mattoon, Ill., where the company has branches.

In his greetings on the program, Mr. Hulman said:

"This evening we have gathered to enjoy the 100-year anniversary dinner.

"Because of the grief, strife and turmoil existing throughout the world today, the enjoyment of everyone around this banquet table should be keener and their appreciation of living in this land of ours should indeed be greater than ever before.

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Community Affairs File

Hulman & Co.

"Let's forget everything but this evening of good fellowship for the next few hours so that we may look back upon it during the year to come with the remembrance of full enjoyment that will imbue every one of us with the desire of greater achievement.

"On this occasion, I not only want to express my heartfelt appreciation for your efforts during the past many, many years; but also, to tender my sincere wishes for a New Year and New Era filled with every blessing to each of you."

Clabber Girl is still cooking

Business and Industry (44)

By Jan Chait

Tribune-Star Staff Reporter

DEC 14 1987

The valley's business

"Is Clabber Girl still made here?" somebody asked recently, proving the old saying that a product is usually known everywhere except in its own community could just be true.

Yes, Clabber Girl baking powder most certainly is still made in Terre Haute, in Building D of the Hulman & Co. complex on Ninth Street just north of Wabash Avenue.

The famous "double-acting baking powder" you saw in Grandma's cupboard had its beginnings in 1879, which Herman Hulman "produced a formula for the production of baking powder to be made in his spice mill," A.R. Markle wrote in his manuscript, "The House of Hulman."

"He [Herman] selected the words 'Crystal' and 'Dauntless' as the trade name for the new product, and his dream was to see the new item well established in the counties of Vigo, Sullivan, Parke, and Putnam," Markle said.

"It is not impossible, but might seem improbable, that he could see so far into the future to the time when this one product, after improvement, refinement and several changes in its name, would herald the name of Hulman throughout the nation under the famous 'Clabber Girl Baking Powder' trade name."

Before its final name change to Clabber Girl in 1923, by the way, the baking powder made by Hulman & Co. was known as "Milk" in 1887 and, shortly before the turn of the century, "Clabber Baking Powder."

Markle explained that "there was some confusion arising from the use of so many different brands and it was finally decided that the ones that proved most popular with the customers would be retained. When Clabber Baking Powder was put on the market, it became so popular that the sale of the 'Milk' brand fell off to such an extent that it was finally discontinued entirely."

The locally manufactured baking powder is still popular with consumers, Robert Hippleheuser, general manager of Hulman & Co.'s Baking Powder Division, said during a recent interview.

"Clabber Girl is the leader and General Foods' Calumet is the leading competitor," he said.

Hippleheuser explained that baking powder helps baked goods to rise by releasing carbon dioxide. The carbon dioxide remains in the baking powder's carrier ingredients — such as sodium bicarbonate — until the presence of moisture causes it to be released.

Clabber Girl is a double-acting powder, meaning that it has two different leavening ingredients which have different reaction rates.

Despite the fact that most of today's cooks use mixes or do a lot less baking than their predecessors, Clabber Girl's number one buyer is the consumer, as opposed to institutional customers, Hippleheuser said.

The kitchen staple, which had its beginnings more than 100 years ago, retains its old-fashioned image — and label.

"That is tradition," Hippleheuser said. "We have a good, stable product, a good market, and we've done it with the existing label. The old customers like it; the new customers find it intriguing. We get letters from people who say they remember when they were young and tried to figure out what the little boy and girl are doing back there."

For the curious, Markle describes the label as being "a kitchen scene, in the foreground of which stands a smiling girl holding a plate of biscuits. In the background sits a woman plucking a goose with three small children clustered about her, one standing by her side and two kneeling at her feet."

One of the kneeling children is shown playing in the box of feathers and the other is blowing feathers into the air. A kitten thoughtfully gazes at a feather on the floor, and a broken toy horse gives evidence of the ceasing of play to join in the activities of the kitchen."

Clabber Girl still gets requests for prints of the label picture, which Hippleheuser described as "label artwork of its day." And, yes, the firm will send those who ask a print of the label picture.

All Clabber Girl is made in Terre Haute, on the third and fourth floors of Building D. About 45 persons are employed by the division and, Hippleheuser said, "we're pretty steady employers."

He called the operation, upgraded continuously over the last 15 years, "one of the most modern plants" in the industry.

Clabber Girl makes all of its own cans. The machine which makes the circular ends is capable of punching out 36,000 ends per hour.

Cans are made on the fourth floor, then are mechanically carried through the floor — or ceiling, depending on your perspective — to the third floor, where they're filled.

"The only time the product is exposed to the elements is from here to here," Hippleheuser said, indicating a space of about 20 feet between the machine that fills the cans with powder and another machine that seals them.

Originally, Markle wrote, "the only machine used for the production ... was a giant machine with a masher in it which stirred 330 pounds of ingredients at a time. After the powder was mixed in the machine, it was run out into a large wooden wagon and then dumped into large cans. The seven girls

worked from seven o'clock in the morning until six o'clock in the evening, each filling 750 cans a day by hand."

Now, the person who mixes the powder does it from a small room on the third floor by pushing buttons and pulling switches. Ingredients are taken from five silos behind the building, blended and transferred to use bins — all without being touched, or even seen. It takes 30 to 35 minutes to make a 9,020-pound batch.

Production is pretty much the same all year, but there is a small peak beginning in October, as consumers increase their baking for the holidays, Hippleheuser said.

Rather than just being sold in the four counties Herman Hulman envisioned his market to be, Clabber Girl is now sold in all 50 states and in some Central American, European and African countries.

Hippleheuser pointed out that Hulman & Co. was founded in 1850 and said, "not many businesses in the world have survived that long, especially those that are privately owned and by a single family."

But, he said proudly, "We make an excellent baking powder; we're very competitive in the marketplace."

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